

General Assembly

Substitute Bill No. 6619

January Session, 2005

*HB066191NS032405	,
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AN ACT CONCERNING DISCOUNT HEALTH PLANS.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

- Section 1. (NEW) (*Effective July 1, 2005*) (a) As used in this section 2 and section 2 of this act:
- (1) "Affiliate" means a person that directly or indirectly through one or more intermediaries, controls, or is controlled by, or is under common control with, a health insurer, health care center, hospital service corporation, medical service corporation or fraternal benefit society licensed in this state;
- 8 (2) "Consumer" means: (A) A person to whom a discount health 9 plan is marketed or advertised, or (B) a member, as defined in this 10 subsection;
- 11 (3) "Discount health plan" means a business arrangement or contract 12 in which a person, in exchange for payment, provides access for its 13 members to providers of health care services and the right to receive 14 health care services from those providers at a purported discount. 15 "Discount health plan" does not include a product that is otherwise 16 subject to regulation or approval under title 38a of the general statutes;
- 17 (4) "Discount health plan organization" means a person that offers, 18 in return for a payment of any kind, a discount health plan to residents

19 of this state. "Discount health plan organization" does not include a 20 health insurer, health care center, hospital service corporation, medical 21 service corporation or fraternal benefit society licensed in this state or 22 any affiliate of such health insurer, health care center, hospital service

corporation, medical service corporation or fraternal benefit society;

- (5) "Health care services" means any care, service or treatment of an illness or dysfunction of, or injury to, the human body. "Health care services" includes physician care, inpatient care, hospital surgical services, emergency medical services, ambulance services, dental care services, vision care services, mental health services, substance abuse services, chiropractic services, podiatric services, laboratory test services and the provision of medical equipment or supplies. "Health care services" does not include pharmaceutical supplies prescriptions;
- 33 (6) "Member" means an individual who pays for the right to receive 34 the purported benefits of a discount health plan; and
- 35 (7) "Person" means a person, as defined in section 38a-1 of the 36 general statutes.
 - (b) No person may market, advertise or sell to a resident of this state a discount health plan or any plan material that: (1) Fails to provide to the consumer a clear and conspicuous disclosure that the discount health plan is not insurance and that the plan only provides for discounted health care services from participating providers within the plan; (2) uses in its advertisements, marketing materials, brochures or discount cards the term "insurance", "health plan", "coverage", "copay", "copayments", "preexisting conditions", "guaranteed "premium", "enrollment", "PPO", "preferred provider organization" or any other term that could reasonably mislead a person into believing the discount health plan is insurance; (3) fails to provide the name, address and telephone number of the administrator of the discount health plan; (4) fails to make available to the consumer through a tollfree telephone number, upon request of the consumer, a complete and

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51 accurate list of the participating providers within the plan in the 52 consumer's local area and a list of the services for which the discounts 53 are applicable; (5) fails to make a printed copy of such list available to 54 the consumer upon request commencing with the time the plan is 55 purchased or fails to update the list at least once every six months; (6) 56 fails to use plain language to describe the discounts or access to 57 discounts offered and such failure results in representations of the 58 discounts that are misleading, deceptive or fraudulent; (7) fails to 59 provide the consumer notice of the right to cancel such discount health plan; (8) offers discounted health services or products that are not 60 61 authorized by a contract with each provider listed in conjunction with 62 the discount health plan; (9) fails to allow a consumer to cancel a 63 health discount plan not later than thirty days after purchase; or (10) 64 fails to guarantee a refund of all membership fees paid to the discount 65 health plan by the consumer not later than thirty days after timely 66 notification of cancellation of the plan is given to the discount health 67 plan organization.

- (c) Any person who operates as or aids and abets another operating as a discount health plan organization in violation of this section shall be fined not more than twenty thousand dollars.
- (d) Any person who collects fees for purported membership in a discount health plan but fails to provide the promised benefits shall be subject to the penalties for larceny under sections 53a-122 to 53a-125b, inclusive, of the general statutes, depending on the amount involved.
- Sec. 2. (NEW) (Effective July 1, 2005) (a) Before doing business in this state as a discount health plan organization, an entity shall:
- (1) Be a corporation, incorporated under the laws of this state or, if a foreign corporation, authorized to transact business in this state; and
- (2) Obtain a license as a discount health plan organization from the Insurance Commissioner in accordance with this section. The entity shall file an application for a license to operate as a discount health plan organization with the commissioner on such form as the

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commissioner prescribes. Such application shall be sworn to by an officer or authorized representative of the applicant, under penalty of false statement, and be accompanied by (A) a copy of the applicant's articles of incorporation, including all amendments; (B) a copy of the applicant's bylaws; (C) a list of the names, addresses, official positions and biographical information of the discount health plan organization and the individuals who are responsible for conducting the applicant's affairs, including, but not limited to, all members of the board of directors, board of trustees, executive committee, or other governing board or committee, the officers, contracted management company personnel, and any person or entity owning or having the right to acquire ten per cent or more of the voting securities of the applicant, which listing shall fully disclose the extent and nature of any contracts or arrangements between any individual who is responsible for conducting the applicant's affairs, including any possible conflicts of interest; (D) for each individual listed in subparagraph (C) of this subdivision as being responsible for conducting the applicant's affairs, a complete biographical statement, on forms prescribed by the commissioner, an independent investigation report containing information prescribed by the commissioner, and a complete set of fingerprints; (E) a statement generally describing the applicant, its personnel and the health services or other services to be offered; (F) a copy of the form of all contracts made or to be made between the applicant and any providers or provider networks regarding the provision of health services to members; (G) a copy of the form of any contract made or to be made between the applicant and any person listed in subparagraph (C) of this subdivision; (H) a copy of the form of any contract made or to be made between the applicant and any person, corporation, partnership or other entity for the performance on the applicant's behalf of any function, including, but not limited to, marketing, administration, enrollment, investment management and subcontracting for the provision of health services to members; (I) a copy of the applicant's most recent financial statements audited by an independent certified public accountant; (J) a description of the proposed method of marketing; (K) a description of the subscriber

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- complaint procedures to be established and maintained; (L) the fee for 118 119 a discount health plan organization license set forth in section 38a-11 120 of the general statutes, as amended by this act; and (M) such other 121 information as the commissioner may require to make the 122 determinations required by this section. For purposes of this 123 subdivision, a "contract to be made" shall be determined based on the 124 information known to the applicant on the date the information is filed 125 with the commissioner.
 - (b) If the commissioner finds that the applicant is in compliance with the requirements of this section the commissioner shall issue the applicant a license as a discount health plan organization which shall expire one year after the date of issue. The commissioner shall renew the license if the commissioner finds that the licensee is in compliance with the requirements of this section and the licensee has paid the renewal fee set forth in section 38a-11 of the general statutes, as amended by this act.
 - (c) Prior to applying for a license from the commissioner, a discount health plan organization shall establish an Internet website that contains the information described in subsection (t) of this section.
 - (d) Any license or renewal fee received pursuant to this section shall be deposited in the Insurance Fund established in section 38a-52a of the general statutes.
- 140 (e) Nothing in this section shall require a provider who provides 141 discounts to the provider's own patients to obtain or maintain a license 142 as a discount health plan organization.
 - (f) Each provider who offers health services to members under a discount health plan shall provide such services pursuant to a written agreement. The agreement may be entered into directly by the provider or by a provider network to which the provider belongs.
- 147 (g) A provider agreement shall include: (1) A list of the services and 148 products to be provided at a discount; (2) the amount of the discounts

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- or, alternatively, a fee schedule that reflects the provider's discounted rates; and (3) a requirement that the provider will not charge members more than the discounted rates.
- (h) A provider agreement between a discount health plan organization and a provider network shall require that the provider network have written agreements with its providers that: (1) Contain the terms set forth in subsection (g) of this section; (2) authorize the provider network to contract with the discount health plan organization on behalf of the provider; and (3) require the network to maintain an up-to-date list of its contracted providers and to provide that list on a monthly basis to the discount health plan organization. No discount health plan organization may enter into or renew a contractual relationship with a provider network that is not licensed in accordance with section 38a-479aa of the general statutes.
- (i) The discount health plan organization shall maintain a copy of each active provider agreement.
- (j) Each discount health plan organization shall file an annual report with the commissioner not later than three months after the end of the fiscal year. Such annual report shall be filed on such forms as the commissioner prescribes and shall include: (1) Audited financial statements prepared in accordance with generally accepted accounting principles certified by an independent certified public accountant, including the organization's balance sheet, income statement and a statement of changes in cash flow for the preceding year; (2) a list of the names and residence addresses of all persons responsible for the conduct of the organization's affairs and a disclosure of the extent and nature of any contracts or arrangements between such persons and the discount health plan organization, including any possible conflicts of interest; (3) the number of members served by the discount health plan organization; and (4) such other information relating to the performance of the discount health plan organization as is required by the commissioner.

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- 181 (k) The commissioner may assess a discount health plan 182 organization that fails to file an annual report in accordance with this 183 section a fine of not more than one thousand dollars for each day of 184 violation for the first ten days of violation and not more than two 185 thousand dollars for each day thereafter, and the commissioner may 186 suspend the organization's authority to enroll new members or to do 187 business in this state while such default continues. The commissioner 188 shall deposit all moneys collected under this subsection in the 189 Insurance Fund established in section 38a-52a of the general statutes. 190 The commissioner may not collect more than one hundred thousand 191 dollars for any one annual report.
- 192 (l) Each discount health plan organization shall at all times maintain 193 a net worth of at least two hundred fifty thousand dollars.
 - (m) The commissioner may not issue or renew a license under this section unless the discount health plan organization has a net worth of at least two hundred fifty thousand dollars.
 - (n) The commissioner may suspend the authority of a discount health plan organization to enroll new members, revoke any license issued to a discount health plan organization, refuse to renew a license of a discount health plan organization or order compliance if the commissioner finds that any of the following conditions exist:
- 202 (1) The organization is not operating in compliance with this section 203 or section 1 of this act:
- 204 (2) The organization does not have the minimum net worth required 205 by this section;
- 206 (3) The organization has advertised, sold or attempted to sell its 207 services in such a manner as to misrepresent its services or capacity for 208 service or has engaged in deceptive, misleading or unfair practices 209 with respect to advertising or sales;
- 210 (4) The organization is not fulfilling its obligations as a discount

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211 health plan organization; or

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- 212 (5) The continued operation of the discount health plan organization 213 would be hazardous to its members.
- 214 (o) If the commissioner has reasonable cause to believe that grounds 215 for the suspension, nonrenewal or revocation of a license exist, the 216 commissioner shall notify the discount health plan organization in 217 writing specifically stating the grounds for suspension, nonrenewal or 218 revocation.
 - (p) When the license of a discount health plan organization is surrendered, nonrenewed or revoked, the organization shall, immediately following the effective date of the order, wind up and settle the affairs transacted under the license. The organization may not engage in any further advertising, solicitation, collection of fees or renewal of contracts.
 - (q) The commissioner shall, in any order suspending the authority of a discount health plan organization to enroll new members, specify the period during which the suspension is to be in effect and the conditions, if any, which must be met by the discount health plan organization prior to reinstatement of its license to enroll new members. The commissioner may rescind or modify the order of suspension prior to the expiration of the suspension period.
 - (r) The commissioner may not reinstate a license: (1) Unless reinstatement is requested by the discount health plan organization, and (2) if the commissioner finds that the circumstances which led to the suspension still exist or are likely to recur.
- 236 (s) Each discount health plan organization shall provide the 237 commissioner at least thirty days advance written notice of any change 238 in the discount health plan organization's name, address, principal 239 business address or mailing address.
- 240 (t) Each discount health plan organization shall maintain an up-to-

- 241 date list of the names and addresses of the providers with which it has
- 242 contracted on an Internet website, the address of which shall be
- 243 prominently displayed on all its advertisements, marketing materials,
- 244 brochures and discount cards. The list shall include providers with
- 245 whom the discount health plan organization has contracted directly as
- 246 well as providers who will provide services to the organization's
- 247 members as part of a provider network with which the discount health
- 248 plan organization has contracted.
- 249 (u) When a discount health plan organization or other person sells a
- 250 discount health plan with any other product, the fees for each
- 251 individual product shall be provided, in writing, to the member and
- 252 itemized.
- 253 (v) The commissioner may adopt regulations, in accordance with
- 254 chapter 54 of the general statutes, to implement the provisions of this
- 255 section.
- 256 (w) Except as provided in subsection (k) of this section, any person
- 257 who violates any provision of this section shall be fined not more than
- 258 two thousand dollars.
- 259 Sec. 3. Subsection (a) of section 38a-11 of the general statutes is
- 260 repealed and the following is substituted in lieu thereof (Effective July
- 261 1, 2005):
- 262 (a) The commissioner shall demand and receive the following fees:
- 263 (1) For the annual fee for each license issued to a domestic insurance
- 264 company, one hundred dollars; (2) for receiving and filing annual
- 265 reports of domestic insurance companies, twenty-five dollars; (3) for
- 266 filing all documents prerequisite to the issuance of a license to an
- 267 insurance company, one hundred seventy-five dollars, except that the
- 268 fee for such filings by any health care center, as defined in section 38a-
- 269 175, shall be one thousand one hundred dollars; (4) for filing any
- 270 additional paper required by law, fifteen dollars; (5) for each certificate
- 271 of valuation, organization, reciprocity or compliance, twenty dollars;
- 272 (6) for each certified copy of a license to a company, twenty dollars; (7)

for each certified copy of a report or certificate of condition of a company to be filed in any other state, twenty dollars; (8) for amending a certificate of authority, one hundred dollars; (9) for each license issued to a rating organization, one hundred dollars. In addition, insurance companies shall pay any fees imposed under section 12-211; (10) a filing fee of twenty-five dollars for each initial application for a license made pursuant to section 38a-769; (11) with respect to insurance agents' appointments: (A) A filing fee of twentyfive dollars for each request for any agent appointment; (B) a fee of forty dollars for each appointment issued to an agent of a domestic insurance company or for each appointment continued; and (C) a fee of twenty dollars for each appointment issued to an agent of any other insurance company or for each appointment continued, except that no fee shall be payable for an appointment issued to an agent of an insurance company domiciled in a state or foreign country which does not require any fee for an appointment issued to an agent of a Connecticut insurance company; (12) with respect to insurance producers: (A) An examination fee of seven dollars for each examination taken, except when a testing service is used, the testing service shall pay a fee of seven dollars to the commissioner for each examination taken by an applicant; (B) a fee of forty dollars for each license issued; and (C) a fee of forty dollars for each license renewed; (13) with respect to public adjusters: (A) An examination fee of seven dollars for each examination taken, except when a testing service is used, the testing service shall pay a fee of seven dollars to the commissioner for each examination taken by an applicant; and (B) a fee of one hundred twenty-five dollars for each license issued or renewed; (14) with respect to casualty adjusters: (A) An examination fee of ten dollars for each examination taken, except when a testing service is used, the testing service shall pay a fee of ten dollars to the commissioner for each examination taken by an applicant; (B) a fee of forty dollars for each license issued or renewed; and (C) the expense of any examination administered outside the state shall be the responsibility of the entity making the request and such entity shall pay to the commissioner one hundred dollars for such examination

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and the actual traveling expenses of the examination administrator to administer such examination; (15) with respect to motor vehicle physical damage appraisers: (A) An examination fee of forty dollars for each examination taken, except when a testing service is used, the testing service shall pay a fee of forty dollars to the commissioner for each examination taken by an applicant; (B) a fee of forty dollars for each license issued or renewed; and (C) the expense of any examination administered outside the state shall be the responsibility of the entity making the request and such entity shall pay to the commissioner one hundred dollars for such examination and the actual traveling expenses of the examination administrator to administer such examination; (16) with respect to certified insurance consultants: (A) An examination fee of thirteen dollars for each examination taken, except when a testing service is used, the testing service shall pay a fee of thirteen dollars to the commissioner for each examination taken by an applicant; (B) a fee of two hundred dollars for each license issued; and (C) a fee of one hundred twenty-five dollars for each license renewed; (17) with respect to surplus lines brokers: (A) An examination fee of ten dollars for each examination taken, except when a testing service is used, the testing service shall pay a fee of ten dollars to the commissioner for each examination taken by an applicant; and (B) a fee of five hundred dollars for each license issued or renewed; (18) with respect to fraternal agents, a fee of forty dollars for each license issued or renewed; (19) a fee of thirteen dollars for each license certificate requested, whether or not a license has been issued; (20) with respect to domestic and foreign benefit societies shall pay: (A) For service of process, twenty-five dollars for each person or insurer to be served; (B) for filing a certified copy of its charter or articles of association, five dollars; (C) for filing the annual report, ten dollars; and (D) for filing any additional paper required by law, three dollars; (21) with respect to foreign benefit societies: (A) For each certificate of organization or compliance, four dollars; (B) for each certified copy of permit, two dollars; and (C) for each copy of a report or certificate of condition of a society to be filed in any other state, four dollars; (22) with respect to reinsurance intermediaries: A fee of five

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hundred dollars for each license issued or renewed; (23) with respect to viatical settlement providers: (A) A filing fee of thirteen dollars for each initial application for a license made pursuant to section 38a-465a; and (B) a fee of twenty dollars for each license issued or renewed; (24) with respect to viatical settlement brokers: (A) A filing fee of thirteen dollars for each initial application for a license made pursuant to section 38a-465a; and (B) a fee of twenty dollars for each license issued or renewed; (25) with respect to viatical settlement investment agents: (A) A filing fee of thirteen dollars for each initial application for a license made pursuant to section 38a-465a; and (B) a fee of twenty dollars for each license issued or renewed; (26) with respect to preferred provider networks, a fee of two thousand five hundred dollars for each license issued or renewed; (27) with respect to rental companies, as defined in section 38a-799, a fee of forty dollars for each permit issued or renewed; (28) with respect to discount health plan organizations licensed under section 2 of this act, a fee of five thousand dollars for each license issued or renewed; and [(28)] (29) with respect to each duplicate license issued a fee of twenty-five dollars for each license issued.

This act shall take effect as follows and shall amend the following sections:		
Section 1	July 1, 2005	New section
Sec. 2	July 1, 2005	New section
Sec. 3	July 1, 2005	38a-11(a)

INS Joint Favorable Subst.

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